

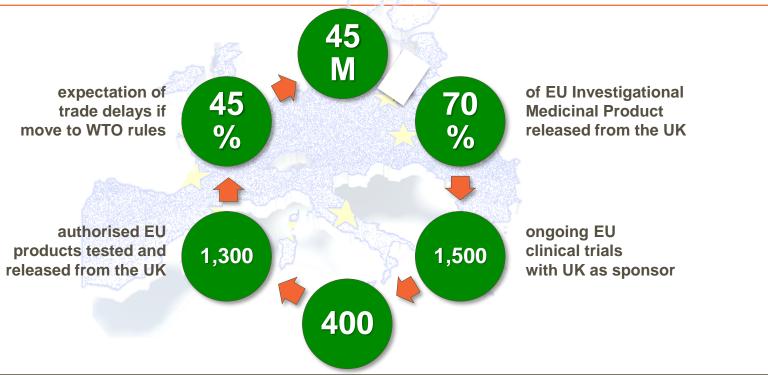
Brexit Implications for Pharma

PMI Seminar, Feb 1st, 2018

ACCESSING MEDICINES TODAY – AN INTEGRATED PROCESS ACROSS EUROPE



patient packs supplied from the UK to EU-27 every month



EFPIA Member Survey November 2017

centrally authorised products with UK as license holder

Local Concerns



Supply Chain Disruption - Delays

Real fear of shortages of medicinal products - HPRA CEO, Dr Lorraine Nolan

Transport and Customs Infrastructure

VAT Implications – terms of payment

– Impact on COGs – Who Pays?

Imports l	iable t	o VAT	at ei	ther
23% or 0	%			

0%	Medicine used for oral consumption, certain medical equipment
23%	Other, e.g., creams, injectables

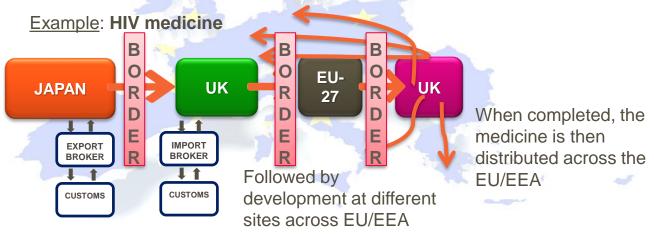
IN A 'NO DEAL' OUTCOME

Integrated supply at risk from no regulatory cooperation and renewed borders





- ✓ Single approval for centrally approved medicines for all EU/EEA
- ✓ Single supply checks for medicines used across EU/EEA
- ✓ Single safety monitoring system across EU/EEA



Supplying this approved medicine begins with active ingredients

Borders and regulatory divergence break these supply chains

GSK's Asks



- A status quo transition period of at least 2-years starting from March 2019 secured before April 2018 with a meaningful level of certainty
- A negotiation category focused on 'Safety' that includes health and patient safety, to ensure the
 continuing supply of medically critical products is prioritised in the talks.
- Mutual Recognition Agreements (MRAs) between the UK and EU to avoid duplication of procedures and processes. The priority is an MRA on testing and release of medicines and healthcare products.
- The most comprehensive cooperation possible between the EU/European Medicines Agency (EMA) and the UK/Medicines and Healthcare Products Regulatory Agency on regulatory systems and processes.
- Maintaining zero tariffs on healthcare goods with minimal customs procedures, duty and VAT on cross-border trade.
- Systems that allow us to continue to attract the best, diverse talent in both the EU and UK.
- Continued R&D collaboration between the UK and EU