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# PHARMA SUMMIT 23

PARTNERING TO IMPROVE  
HUMAN HEALTH



**Dr Donal Bailey,**  
CEO

**Care-Connect**  
Empowering Healthcare Journeys

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**Care-Connect**  
Empowering Healthcare Journeys

# Centric Health & Care-Connect

Dr Donal Bailey  
CEO of Care-Connect

March 2023



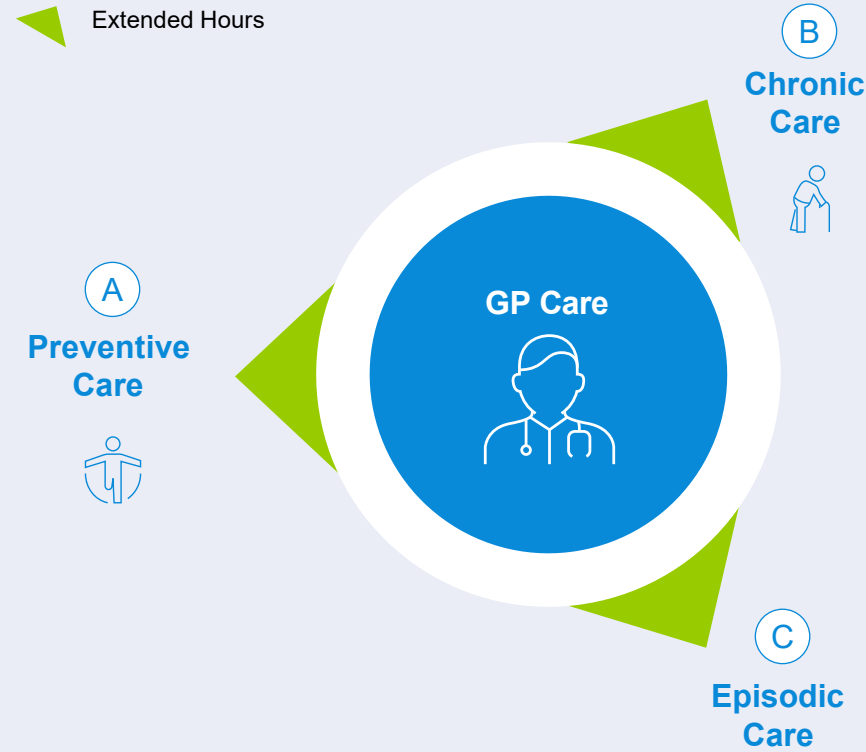
# Messages for today

1. Who are Centric Health and Care-Connect?
2. How are we innovating in primary care delivery?
3. Our approach to patient care planning.
4. What does collaboration mean for us?
5. Example of our programmes and how these might evolve.
6. Plans for the future.

# Our aim is to change the nature and scope of primary care

Centric Health's vision is to expand community healthcare through:

- Integrated services
- Improved access
- More means of delivery
- Learning organisation



## A Preventive Care

Scheduled Care	Patient Education	Health Screening	Lifestyle mgmt.

## B Chronic Disease Programs

Heart Failure	Diabetes	CKD	COPD

## C Episodic Care

Mental Health	MSK	Dermatology	Women's & Men's Health

<b>Delivered</b>	Virtually	Via video/telephone	In person
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# Our approach to patient and clinical service stratification

We are an increasingly data-led organization in our population health planning

Patient Numbers



## Care Management

Chronic and complex digital-physical care management

## Specialised Primary Care

Mental Health, Dermatology, Preventive  
Cardiometabolic Health, Women's Health

## Core Primary Care

Annual Cost of Care



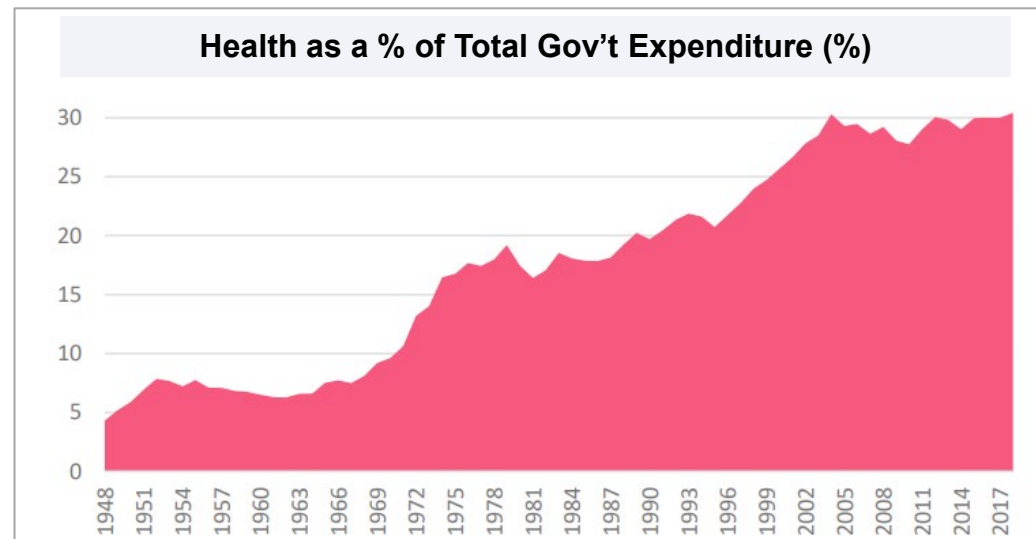
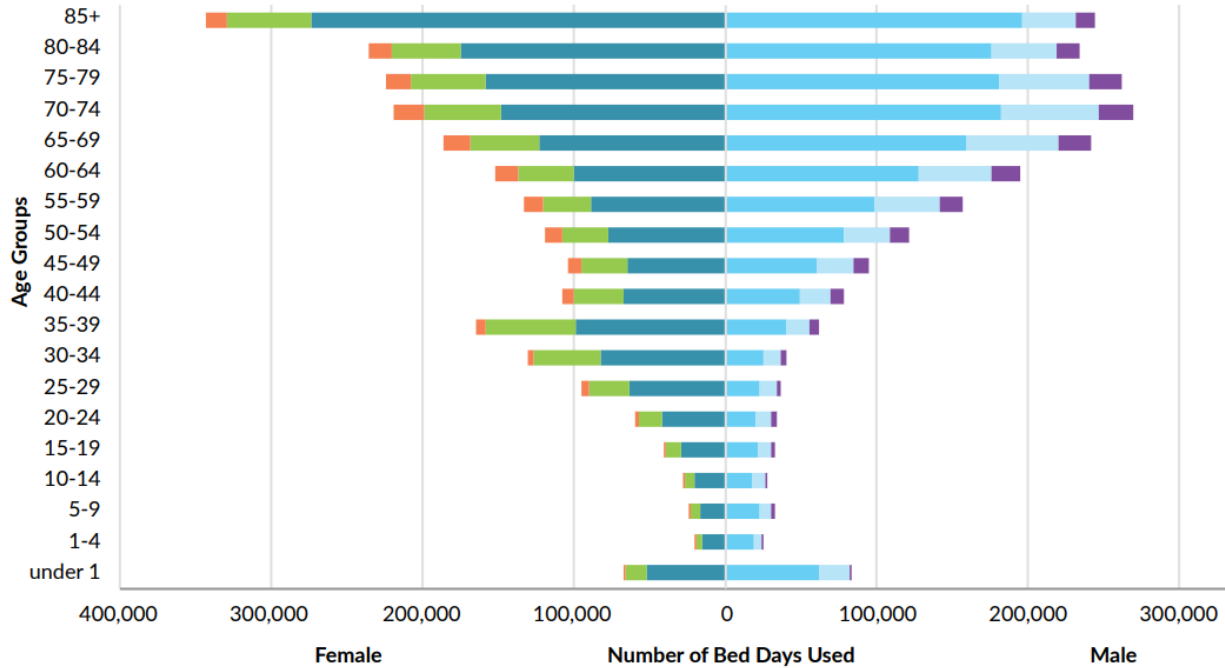


# Macro Challenges in European Primary Care

Numerous systemic constraints affecting healthcare delivery:

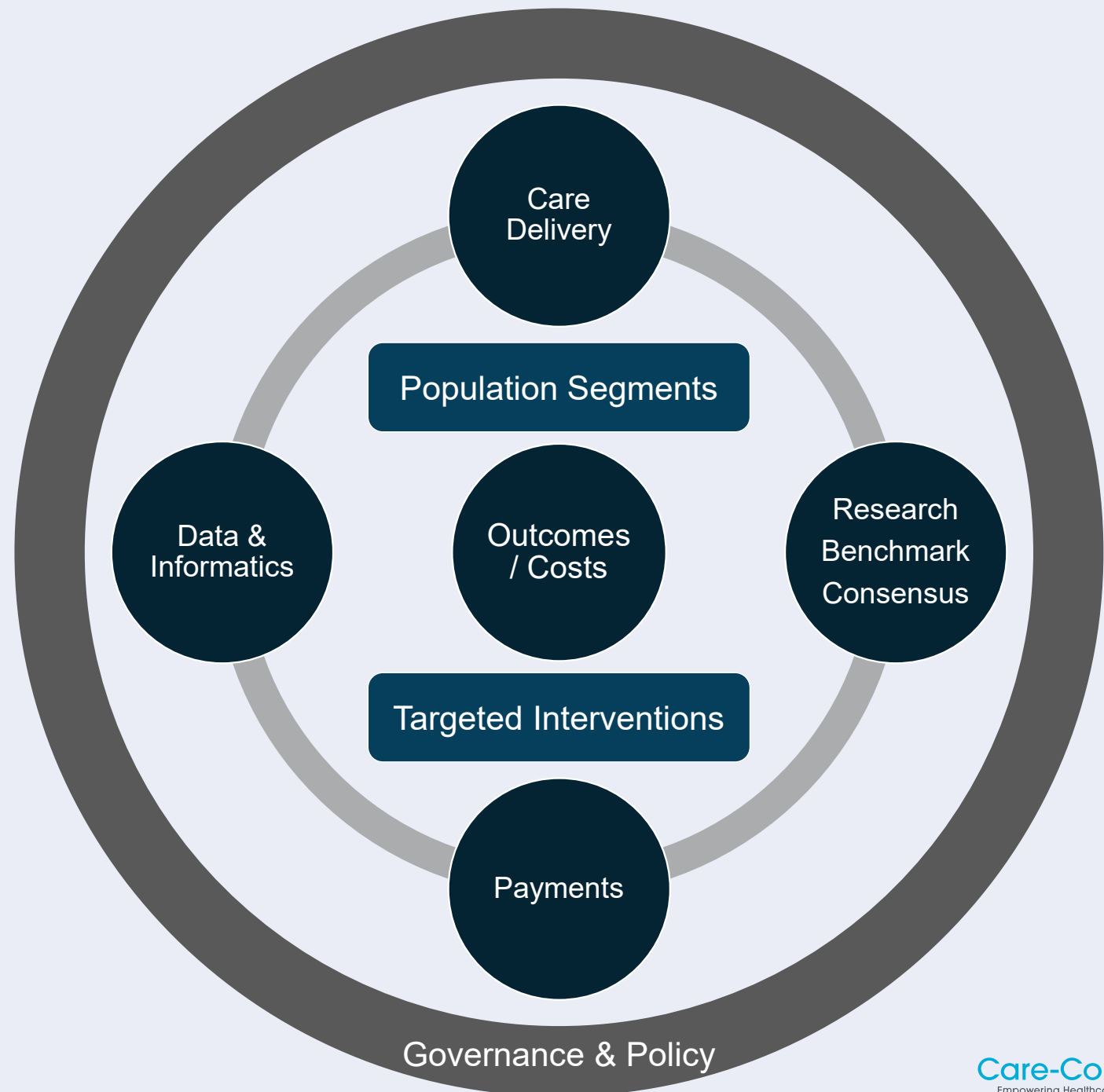
1. Cost growth out-pacing economic growth
2. Demographics & Demand
3. Skilled Workforce
4. Investment & Funding
5. Operating Model

Public Hospital Bed Days Used by Type of Care, Age Group and Gender, 2018



## Collaboration in complex adaptive systems

1. Common Purpose
2. Evidence
3. Aligned Incentive
4. Governance which also promotes Autonomy



## Centric Health and Irish Life have partnered to deliver value-based care in Ireland

Centric Health and Irish Life's new venture called Care-Connect is tasked with

1. Targeted population health and risk stratification
2. Optimize the care of at-risk patients out of the hospital by addressing impactable health needs
3. Digitally enabled, high touch, care management and care orchestration
4. Structured care pathways to guide patients and clinicians
5. Data-led and driven by outcomes



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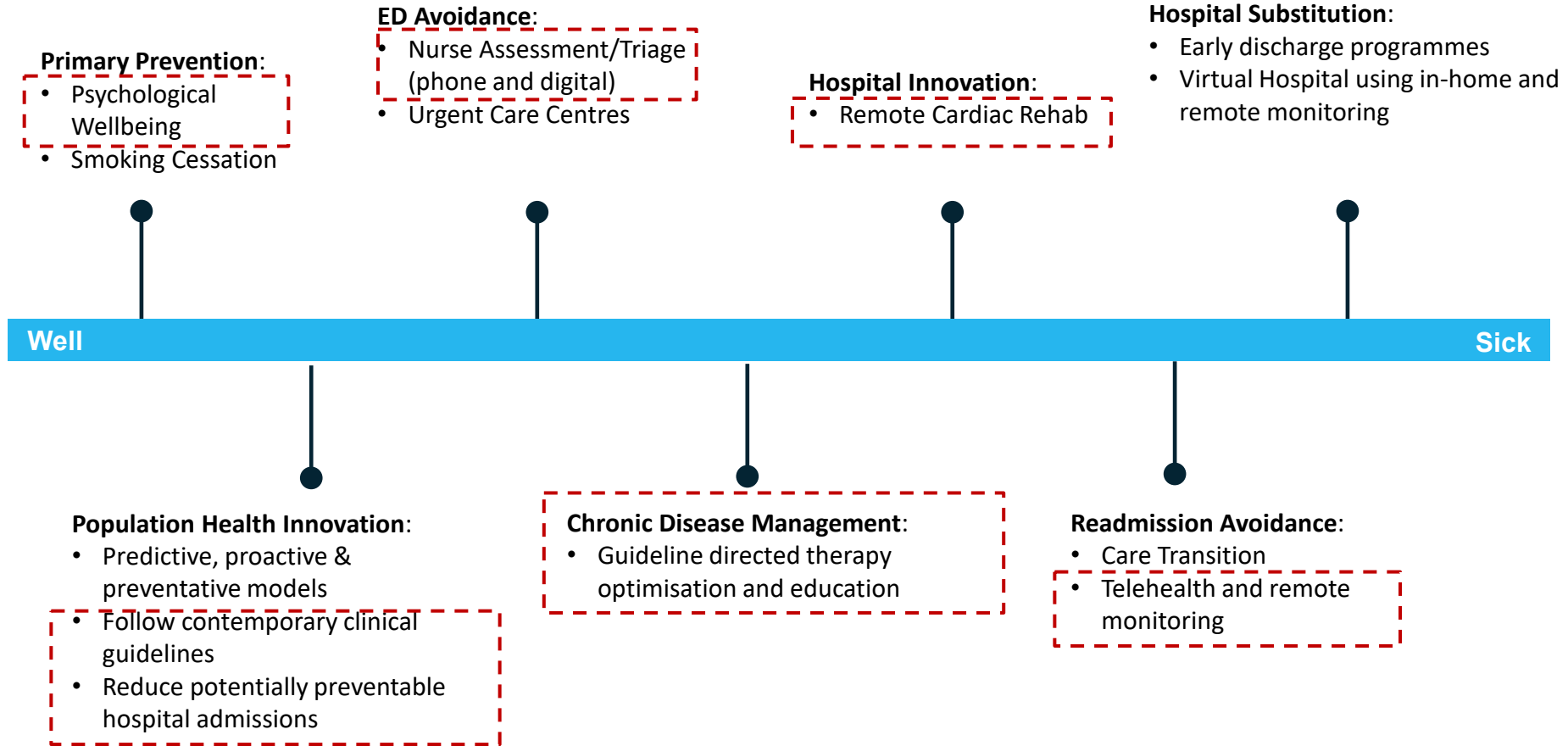
"We are trusted partners in health, connecting patient care across the healthcare system to empower healthier lives."



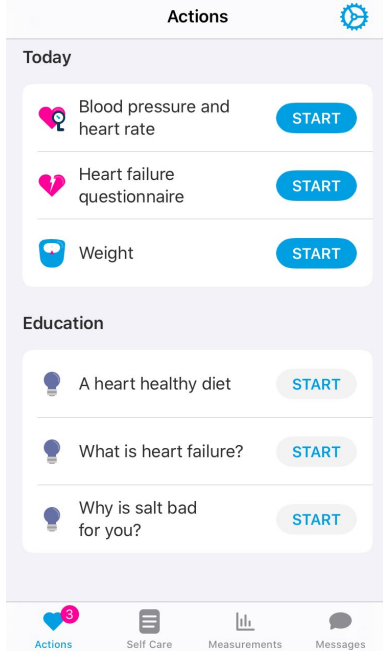
# Example: areas of focus for heart failure management

Reducing avoidable hospital admissions, readmissions and optimising long term treatment

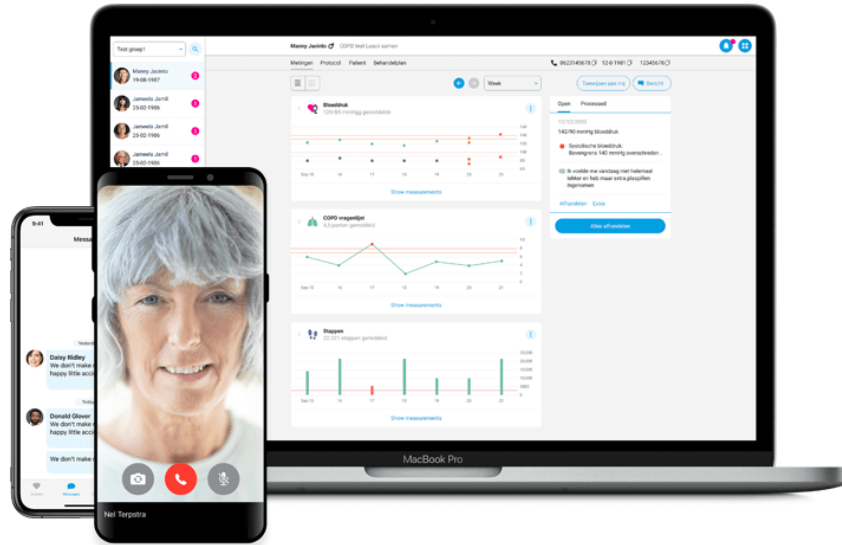
Already active



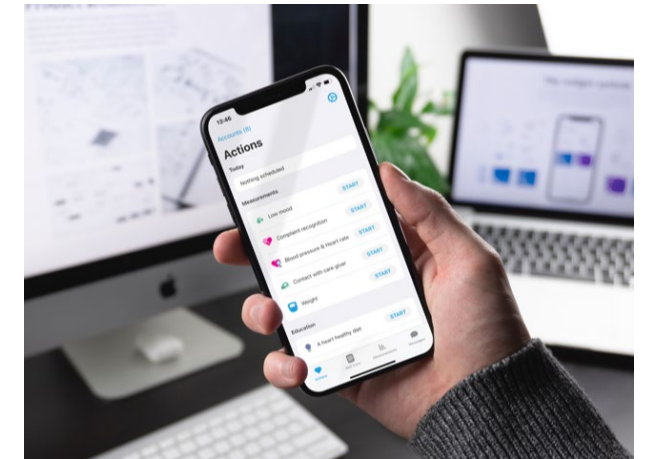
# Enhancing patient access and healthcare experience



Home monitoring



Dedicated clinical team

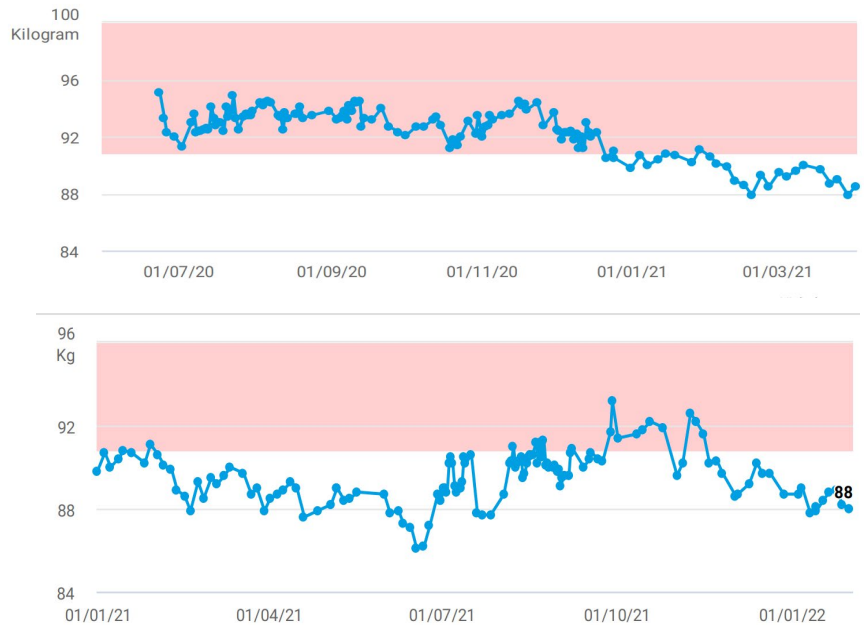


Swift intervention

# The value of continuous data collection in Heart Failure care at home

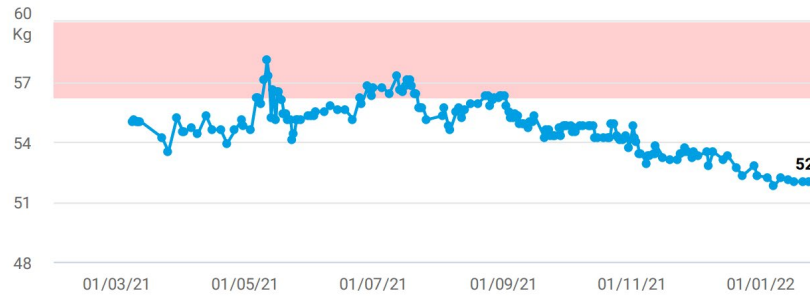
This permits early intervention and admission avoidance – demonstrated in current programme

## Patient A



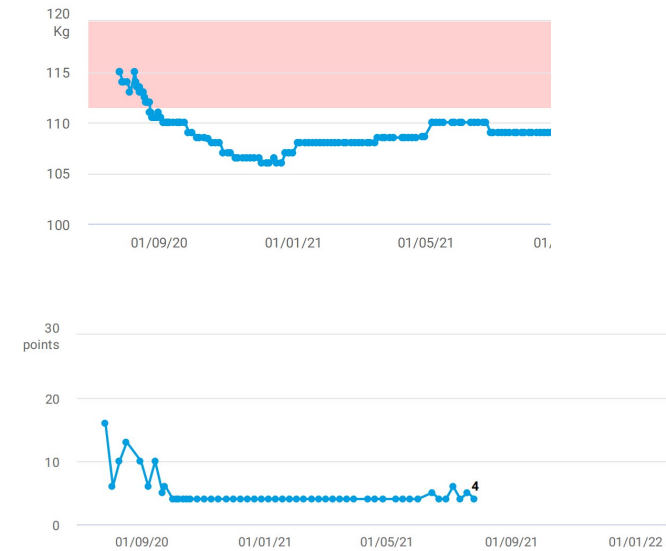
Patient initially took 5 months to reach baseline with significant improvement in control. Life event in October but regained baseline quickly with support of team.

## Patient B



Patient gained improved control of body weight (fat loss), with gradual guidance as per GP advice and supported by our team.

## Patient C



As patient removes excess fluid (weight) control improves, symptom control also improves.

## Roadmap is predominantly in areas of chronic care

Prioritisation based on

- Disease/problem areas
- Ability to influence outcomes
- Fit with national priorities

### Care Pathway Roadmap

1. Chronic Heart Failure

2. COPD

3. Post-Discharge Care Transition Support

4. At-Risk Multiple Long Term Condition (MLTC)

5. Chronic Pain and OA Management

6. Asthma

7. Coronary Artery Disease and Post-AMI

8. Medical Weight Management

9. Type 2 Diabetes Mellitus

10. Chronic Kidney Disease

### Care Pathway Roadmap

➤ Active, iterative refinements

➤ This week

➤ Q2 2023

➤ Q3 2023

➤ Q4 2023

➤ Q4 2023

➤ 2024

➤ 2024

➤ 2024

➤ 2024

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